

## BUSINESS WEST OF PORT ARTHUR.

JOHN CAMERON, general subscription agent of THE DRY GOODS REVIEW, has just completed a successful trip from Port Arthur to the Pacific. He has been there since June, and



has visited every place in that magnificent district, going over the ground more thoroughly than ever before. The result is that we have now nearly double the number of readers we had before. In several instances he had to drive nearly a hundred miles to see business men. He says the paper is doing a great deal in drawing the people of the different parts of Canada closer together, for it is read from the Atlantic to the Pacific. Through its columns the leading business men in the most remote districts are becoming acquainted and are taking an increased interest in each other's welfare.

Speaking of trade, Mr. Cameron says business is on a satisfactory basis. Merchants are giving less credit and are paying their accounts more promptly. They are,

## CARPET FAILURES.

A. L. C. Merrill, carpets, Montreal, who assigned recently at instance of George Blackburn, has filed the following list of principal creditors: George Blackburn, Manchester, Eng., \$1,400; Barry Ostler & Co., Kirkcaldy, Scotland, \$960; Richard Smith & Son, Kidderminster, Eng., \$665; S. J. Watts & Co., Manchester, Eng., \$922; Thos. Topling & Co., London, Eng., \$436; Thibaudeau Bros. & Co., Montreal, \$406; Edward Hughes & Son, Kidderminster, Eng., \$269; A. Belanger, Montreal, \$1,000; Wm. Mitchell, Cobourg, \$338; Shepherd & Beveridge, Kirkcaldy, Scotland, \$201; The Corticim Co., London, Eng., \$1,377; J. Crossley & Son., Halifax, Eng., \$1,040; Thos. Bond, North & Son, Hompon, Eng., \$1,570; Brintons Ltd., Kidderminster, Eng., \$319; Dominion Oil Cloth Co., Montreal, \$971; Dame Normandin, Montreal, \$500; Gault Bros. & Co., Montreal, \$1,489; H. B. Picken was appointed provisional guardian.

Gates & Gardner, carpets, St. Catharines, have assigned to D. De Potter.

## SALE OF SEALSKINS.

A London, Eng., despatch, of December 1st, says: "At the two days' sale of sealskins in this city there has been a large attendance of buyers, and there have been sold 128,470 North west coast skins, 16,030 from Alaska, 27,300 from Copper

Island and 16,030 from the Lobs Islands. The condition of many of the skins offered was not first-class, sufficient care not having been taken in removing them from the dead seals. Owing to the increase in the collection of skins and the adverse trade conditions a decline in prices was expected."

## TRADE IN WOOLENS.

Speaking of the trade in woollens, Mr. Johnston, woolen buyer for Wyld, Grasett & Darling, remarked that the sorting trade in November had not been so satisfactory as in October, for some reason which he could not quite locate.

Black beavers had sold extra well for overcoatings, and browns and blues moderately. Meltons sold to a certain extent. Naps sold fairly well, but would be better, he thought, next season, when they would be used for both ladies' and men's outer garments. The tendency was to a fine vicuna effect—a sort of fur-beaver. This had a nice warm feeling, and the surface did not wear off as quickly as in the case of a nap.

One of the marked features of the season had been the comparatively slight attention given to tweeds. Fancy worsteds, serges and chevots caught the trade much better, and suitings were nearly all made from these fabrics.

Mr. Johnston called attention, with considerable pride, to his trimming department, which has had a satisfactory growth. He displayed a long range of 40-inch striped silesias, and showed some very pretty satin-finishes and brocades. The latter are expensive goods, but, owing to their having the pattern woven into them, they are sought after by the best tailors.

## RECENT SALES.

The following stocks were sold recently: J. H. Strickland's Cannington, \$1,400, to G. A. East, at 47 cents; ditto, Argyle, \$1,316, to T. W. Dodds, at 72½ cents; ditto, Bolsover, to Hugh Wilson, at 71 cents; Hand-in-Hand's, Toronto, \$6,000, to James Matchett, at 55 cents; Danford, Roche & Co.'s, Aurora, \$10,172, to J. W. Relyea, of Brockville, at 60 cents; Bedard & Vincent's, Montreal, to Mr. Porter, at 62½ cents; fixtures at 25½ cents; Thorne & Co.'s, Hamilton, \$11,778, to James Shea, at 70½ cents; W. Stanford's, Ottawa, \$30,000, to P. Rochon, at 59 cents; A. McDonald's, Guelph, \$30,000, to Mrs. McDonald, at 38½ cents; T. J. Death & Sons', Toronto, to Bachrack, at 28½ cents.

## FANCY UNDERWEAR.

Startlingly original is the advertisement of some high-class patterned French underwear on page 19 in this issue. This class of underwear has been until now out of the reach of the ordinary consumers, but Glover & Brais have succeeded, by keen efforts and special attention, in getting a special line ready for them suitable for this market.

These goods are designed in Paris, are fashion produced in the best shapes, and are made in shirts, pants, and half-hose to match.

The patterns and colorings are exquisite, as may be gathered from the tan with black spots, and the blue with white spots, shown in the illustrations.

The untiring efforts of Glover & Brais to produce articles of which the men's furnishing trade have felt the need, will undoubtedly be appreciated by those benefitted.