



Mr. Charles Cushing.

Mr. Charles Cushing was elected a member of the Board of Directors of this Company at its meeting on November 1st, to fill the vacancy caused by the death of the late Mr. Murdoch MacKenzie. Mr. Cushing has been identified with the Company both as a shareholder and a policyholder for many years, and his interest in its progress and pride in its prosperity have been shown on numerous occasions. In his election to the directorate, the policyholders have another assurance that the affairs of the Company will be administered honorably and with a single eye to the good of the institution and of its members. From a sketch of Mr. Cushing, contained in "Men of Canada," we obtain the following details:

Charles Cushing, B.C.L., N.P., was born at Cushing, in the County of Argenteuil, Quebec, in 1848. His father Mr. Lemuel Cushing, merchant and warden of the county, armed a company of volunteers for the defence of the British flag during the Canadian rebellion of 1837. Mr. Cushing was educated at the Montreal High School and at McGill University, where he took the Law Course, taking the degree of B.C.L. in 1869, and graduating from the Military School the same year. He subsequently became

associated with Messrs. Gibb & Hunter, the oldest English notarial house in Montreal, and entered the firm in 1871. In time he succeeded to the business, associating with himself Mr. Robert A. Dunton. The firm now consists of Messrs. Cushing and Barron. The Cushing family, in the broad sense of the word, has always occupied an honorable position, and probably no other has, in the United States, furnished more judges for their probate, municipal and supreme courts. Chief Justice William Cushing of the Supreme Court, an ancestor, administered the oath of office to George Washington, the first president of the United States."

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#### A Case in Point.

A Boston life assurance solicitor, says the Spectator, relates the following incident in his experience, which, while not unique, may be used as a strong argument against the danger of delay in taking out assurance on one's life:

He had solicited a prominent business man so frequently that the two became friends. One day the merchant said: "Look at me: I am strong, was never sick a day in my life, scarcely ever have an ache or pain. I don't need life assurance. But if you will remind me of it in six months from to-day I will give you my application."

The agent made a note for the engagement, and went after other business. In something like a week or ten days, looking through a daily paper while riding in a street car, he saw a notice of the sudden death of the merchant from heart failure. To-day is the time to assure. Don't put it off.

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#### "Forget It."

Forget about the sun-spots

And you'll find the sun is bright,

Forget about the darkness

And deny there is a night.

Forget the day is rainy,

Sure, to-morrow will be fine.

Just brush aside the clouds yourself

And make you own sunshine.

—Stephen Chambers in New York Times

1. Ethel B.
2. Beatrice
3. Mary J.
4. Laura M.
5. Elsie A.
6. Doris E.
7. Gracie B.
8. Rosa W.