## VOL. XXIX, No. 108 CLOSE NORTH SEA

ember 11.-There is a general discusof the possibility that England may Sea, blockading it completely, if the

in Sea, blockading it completely, if the loating mines continues, hight plant more mines. Such action commerce of Holland, Denmark, Nor-n cutting off Germany's source of feed

fficials say there is abundant evidence rs have operated under neutral flags, the intention to keep the strictest

#### CHANGE IN MANAGEMENT. eptember 11.—Annual meeting of Am-

we Company will be held in October, current that new interests will enter is also stated that there will be some see in management. PERCENT INCREASE eptember 11.—Sales in United States cino Company, subsidiary of Tobacco ration increased 100 per cent in first tember, as compared with last year.

ICAGO MARKET 12.45 eat—September wheat 111, off 34; Dec.

y 121%, off %. ber 761%, off %; Dec. 7214, off %; ber 46%, off %; Dec. 50%, unchanged; inged.

8,706 31,570,248 31,852,186 31.983.198 2,722 8,072,107 12,023,458 8.343,294 4,809 .79,770,348 100,426,614 103,573,428 table gives the world's daily output of print paper:

Output. Co ... .. .... 5,000 1,500 1,100 ... ... .... lland .... ... .... .... nd Turkey

9,975 a, Africa and other countries not ipplied chiefly by the United States, many.

giving up sons.

stance. Can we

nadian Patriotic have gone to the ive all you can.

ID

T. JAMES ST.

# TEXTILE PURCHASES

Further Declines in Purchases of Gar Goods and Brown Sheetings Recorded in Week

## BUYING POWER NOT LARGE

Worsted Yarns Are Firmer and Are Tending Higher

Dress Goods Weavers Buying More Freely—

Underwear for Fall at Low Prices—Burlap Markets Quiet.

sive Leased Wire to The Journal of Comm New York, September 11.—The present season in New York, September 12.—The present season in dry goods jobbing promises to extend beyond the usual ably the heaviest in the history of the company."

During the present season in New York, September 11.—The present season in New York, September 12.—The present season in New York, September 13.—The present season in New York, September 14.—The present season in New York, September 14.—Th me, owing to the unalterable determination of pur-The jobbers themselves are not averse to this sale policy and they have clearly intimated to customers that it would be the part of wisdom to purchase to the sould be the part of wisdom to purchase to the sould be the part of wisdom to purchase the sould be s goods only in such carry them beyond a reasonable chasing power of the south in the far we have all the business we can handle. The purchasing power of the south in the tar we have all the business we can handle.

Australia and New Zealand the response has come, and the people realize that the nation to-day is stronger than it ever was.

Australia and New Zealand the response has come, and that is that I am personally stronger than it ever was. present previous years, and the dry goods trade mention in passing, and that is that a passing in the colling previous years, and the dry goods trade of the opinion that we may be at present participating in trade which we could not otherwise have got for ally. This improvement is hard to account for outsidegree. The cotton goods trade continues very undegree. The cotton goods trade on gray a couple of months yet. ourse of the week.

eculators have been seeking these lines against the cars. cing of foreign contracts. The scarcity of blanket placing of foreign contracts. The scatter and uniform material, both cotton and wool, suggests, however, that no very sizeable contracts can be CANADIAN JAM FACTORIES

ses goods weavers are buying them more freely, here is a good call for wool yarns for hand-knitting There is a good call for wool yarns tor nand-knitting in some places and for the better grades of knitting in some places and for the better grades of knitting worstels for home use. Cotton yarns are still very irregular and very much unsettled. Some southern were Heavy—These Will Show Falling Off Now, worstels to contracts on a basis of 7 were Heavy—These Will Show Falling Off Now, and the product up to the highest standard. This is what Canada should aim at—

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Were Heavy—These Will Show Falling Off Now, are the product up to the highest standard. This

Some importations of embroideries have arrived in being made to run them only a third of the comment of operatives is available

### Underwear Prices Low.

Fall underwear is being offered at lower prices for spot delivery from some mills. It is fully expected by the Canadian jam factories.

As a result of the seconditions there is

prents to Date are Heaviest in History of pany—May Now Be Getting Trade W Would Not Be in For a Couple of Months Yet.

(Special Staff Correspondence.)
Sydney, C.B., September 11.—Mr. F. W. Grey, Sectory of the Dominion Coal Co., speaking with your prespondent, said: "The output of the company up the end of August for the collieries in the Glace Bay listrict was 3,125,000 tons. To this should be added 278,000 tons mined at Springhill, giving a total of 3,396,000 tons for the eight months, a net reduction of

Iron and Steel Company has not been taking its

sual monthly quota of late.
"Our shipments to date over the piers are prob-

ica. T. T. Bin co 101 the hast	timee mone	א טווטו פווי
	Output.	Sales.
	Tons.	Tons.
June	26,232	22,999
July	27,201	24,694
August	30,470	29,500

"By that I mean that when the present war broke out many people got the impression that the price of coal would immediately take a jump, so they lost to tweek.

Will Accept Contracts.

"By that I mean that when the present war broke would say that as far as we are concerned, trade would say that as far as we are concerned, trade would say that as far as we are concerned, trade would say that as far as we are concerned, trade out many people got the impression that the price of coal would immediately take a jump, so they lost the was improved, just because we are busier."

When asked if he thought it would be a good thing for Canada to reach out and secure new intention be true, we may feel a reaction later on in A number of southern mills, it is stated, are not the season. However, this opinion is only my pergrounding to accept contracts for goods at prices resonal explanation of the increased activity in the the wisest plan. "Canada," said Mr. Goodwin, Most of the houses are trade during the month of August."

ries are understood to have been received from ing 20,000 tons, as against 21,038 tons for July. The prove and develop her natural resources. Canada is Minnesota and Wisconsin.

the past few days. News from St. Gall states that the mills there are closed and that where attempts are being made to run them only a third of the com-March 31, 1914 over \$500,000 worth of jams, jellies, can. Canada has certain industries, let her improve and preserves were imported from the United King- them and not bother herself with things which do expiring contracts of any size until late fall and the Another large item in the imports into Canada from dom into Canada. The deficiency created by the not trouble her at all." shutting off of these imports under the embargo instituted by the British Government must be made up

General opinion is that with concerted action it may patents, \$5.25 to \$5.50, The world's production of cotton last year was 22,- not be necessary for the grower to sell at anything less than ten cents a pound for short staple.

## The Textile Manufacturer's Paper New York, September 11.—There was a spot scarcity of turpentine yesterday and prices were advanced by holders. Sales were made at 43 cents, it was said, and the quidation was then designed and the quidation was then designed and the quidation was the markets. New York, September 11.—The Patterson Brothers exporting to England and some to South America, it is very clear that conditions are lined up which spell is very clear that conditions are lined up which spell helper priced for contracts on renewal.

and in Savannah. Tar is steady at \$6.50 for kiln burned and \$7 for testort. Pitch is quiet at \$4. Rosins higher level would in the end work to their disadvanted at \$3.75.

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The Only Canadian Publication burned and \$7 for testort. Pitch is quiet at \$4. Rosins higher level would in the end work to their disadvanted at \$4.75. Textile Industry 28,397.

Each Issue Contains Many Valuable Technical and Practical Articles on the Manufacture of Textile Fabrics

Also Trade News Summaries and Comment on all Factors Affecting the Industry, as well as Special Reports on the Domestic and Foreign Primary Markets

## A GUIDE FOR THE MANUFACTURER AND WORKMAN AND A HELP TO THE SALESMAN

PUBLISHED MONTHLY BY

## The Industrial & Educational Press, Limited

E. S. BATES, Editor.

## ready has got Aad not Look for Heavier Burdens RETAIL TRADE BETTER

That the general feeling of the buying pub

Canada Should Build up What she Al-

- had improved to a very appreciable extent in the past week and that the public was gradually be ime owing to the unanterest of the immediate pany at Stellarton, N.S., made records for output and by W. H. Goodwin, managing-director of Goodwin hasers to buy goods Limited, in an interview with a representative the Journal of Commerce.

"The people are now beginning to realize that they can place their trust in the British Empire as stands to-day, and that they need not fear while ger of having to carry them serving to carry gradually improving trade, except in the south, where special can be general trade student in Nova quence in bettering Canadian conditions. The ready of the conditions have been adversely affected by Scotta, replied: "Of course I can only speak of this response of all the British Dominions to the call of figures: the severe slump in the value of the scales of the south in the far we have all the business we can handle."

Australia and a substitution of the conditions. The ready of the conditions have been adversely affected by Scotta, replied: "Of course I can only speak of this response of all the British Dominions to the call of figures: a substitution of the conditions are substituted by Scotta, replied: "Of course I can only speak of this response of all the British Dominions to the call of figures: a substitution of the conditions are substituted by Scotta, replied: "Of course I can only speak of this response of all the British Dominions to the call of figures: a substitution of the call of the conditions are substituted by Scotta, replied: "Of course I can only speak of this response of all the British Dominions to the call of figures: a substitute of the call of the conditions are substituted by Scotta, replied: "Of course I can only speak of this replied: "Of course I can only speak of this replied: "Of course I can only speak of this replied: "Of course I can only speak of the call of the Australia and New Zealand the response has con

The cotton goods trade continues very at a couple of months yet.

The cotton goods trade continues very at a couple of months yet, side of the more optimistic sentiment prevailing. I was and brown sheetings suitable for coverting and ods and brown sheeting sheetin

"should seek to widen the scope and improve the inpresenting 8 cent cotton. Most of the nouses are common of August.

The Drummond colliery in Pictou County suffered dustries she has at the present time, and for which as alight decrease during August, the total output bequiries are understood to have seen the second local reduction in output is attributed to a shortage of an excellent wheat producing country; her agricultural possibilities are very great. Her mines are Temperature 40 to 48. wonderful, although they need more development. No, I think she would be wise to confine herself to

> WORKING NEAR CAPACITY instance. These are excellently made. Now a man who knows nothing at all about shoe-making could not sit down and make a roll about shoe-making could not sit down and make a pair as good. Certainly

what she has got.

"At the present time, Canada and the rest of the British Empire are as one. Well and good. Great The embargo on the exportation of jam from the Britain has the facilities for the manufacture of a (Exclusive Leased Wire to Journal of Commerce) China tableware. In 1913-14 this amounted in value

#### TORONTO GRAIN MARKET. (Special Staff Correspondence.)

the second at what time users of these goods will come in again or the cotton fabrics they will prequire hands are employed, it is expected that night as well fitted by for late delivery will probably induce many burlap users to change over for a full season as there is little likelihood of cheap burlaps coming, to the markets for a couple of months or more under the more favorable conditions. This is the view expressed by burlap handlers and it has added interest mow to those who are counting on a light trade on sheetings and other heavy cottons.

Limited, at Toronto, for example, about forty-five hands are employed, it is expected that deliveries will become much more thands are employed, it is expected that deliveries will become much more thands are employed, it is expected that deliveries will become much more of the observed will have to enlarge their production to supply the deside will have to enlarge their production to supply the desidence of import from Austria-Hungary, however, is double of standard in 1913-table of the employed for the next six or state will become much more to become much more of the observed will production to supply the desidence of import from Austria-Hungary, however, is double to supply the desidence of import from Austria-Hungary, however, is double to supply the desidence of import from Austria-Hungary, however, is double to that event American mills will have to enlarge their production to supply the desidence of import from Austria-Hungary, however, is double to that event American mills will have to enlarge their production to supply the desidence of import from Austria-Hungary, however, is double to that centre industry.

With newsprint four cents a pound in England it is only natural that Canada should be rushing its proving the total control of the rushing its proving the control of the rushing its proving the control of the state of the control of the will have to enlarge their production to supply the desidence of the control of the will have to enlarge their produc 22nd, to secure state wide interest in cotton holding.

patents flour, in jute, \$6.60; Ontario 90 per cent.

Further than that there is some trade in news-

## THE ILLINOIS CROP.

### NAVAL STORE MARKETS.

said, and the quotation was then advanced to 44 to 45 higher prices for contracts on renewal. said, and the quotation was then advanced to 44 to 45 cents. Steamer room from Liverpool is limited and this tends to accentuate the temporary shortage. The export movement has been better of late both here and in Savannah. Tar is steady at \$6.50 for kill burned and \$7 for retort. Pitch is quiet at \$4. Rosins were firmer in tone with company and at the end work to their disadvandary.

### OUR COMMERCE WITH COMBATANTS. This table showing the 1913 commerce of the United States with the countries now at war: countries now at war:

Condition Excess of of Trade Country: Exports. Imports. Exports at Present us. H. \$22,065,686 \$19,192,414 \$4,128,282 none elgium. 66,845,462 41,941,014 24,994,448 almost none rance. 146,100,201 34,947,1004 24,994,448 almost none Beigiani 50,50,700 71,51,159 9,222,211 fair (Germy ... 331,684,212 188,963,071 142,721,141 none to Gt. Bt. 597,149,059 295,564,940 301,584,119 improving \*Russia 26,465,214 29,315,217 fair Superior Supe which the imports exceed the exports. The balance in favor of Japan is \$33.891.425, while for Russia it is \$2,860.003.

The United States is not doing any business with Germany and Austria at the present sine.

unemployment is enforced, percentage of employment is 6.24—almost exactly the same as last week, and Kenzle King, formerly Minister of Labor says to the

New York, September 11.-Sloss Sheffield declared its regular quarterly dividend of 1½ per cent. on preferred stock, psyable October 1st to stock of record en the offensive in East Prussia. The Russians are falling back.

# AMERICA IS NOW LUCKING FOR

ith Europe Vanished from the World's Maps, Co mercially Little Can Be Done in Exports Until Britain has Naval Victory.

ach as copper exported to Europe has ave aged in recent years about 55 per cent, of the United States' production, it was necessary and inevitable that the large producers should take steps to reduce the step to reduce the step to reduce the step the step to reduce the step to reduc output when Europe vanished commercially from the world's map. British victory on the seas should mean that Europe outside of Germany and Austria, will be able to do business with America, and cop-Last Week, and the Volume of Sales is Greater

—Public Placing Greater Confidence in British

Empire.

The following table shows the percentage of the American production which has been exported dur-

	ing the last few	years:		
ic	<b>用是正是</b> 或"4"		%	of copper
1e	Year.	U. S. prod.	Exports	exported
e-		Lbs.	Lbs.	
d	1914x	835,000,000	490,000,000	58.7
s,	1913	1,622,000,000	869,000,000	56.6
of	1912	1,581,000,000	746,000,000	47.3
	1911	1,431,000,000	755,000,000	52.6
at	1910	1,452,000,000	722,000,000	59.9

x-Six months.

£,	960	Amount.	Value.	e
е,	1914x	490,000,000	\$70,00 ,000	i
s	1913	869,000,000	135,000,000	
	1912	746,000,000	123,000,000	
-	1911	755,000,000	95,000,000	
-	1910	722,000,000	93,000,000	١
1	306.01			ľ
e	Total		\$516,000,000	t

#### WEATHER MAP.

Corn belt-Heavy rains in Missouri. Showers in other states. Temperature 56 to 72.

Canadian Northwest-Partly cloudy, no moisture,

# "My argument is this. Take a pair of shoes for instance. These are excellently made. Now a man, who knows nothing at all about shoe makes."

of Year.

most of the contracts do not come up for renewal until Austria-Hungary consists of buttons to the value of late December or the first of January. There is al-reay talk in the newsprint industry of renewal prices erable item in Germany's sales to Canada. The

print developing with South American countries tria-Hungary are not considerable nearly the whole, hitherto supplied by Germany. There are understood or \$22,220 worth, being made up of furniture. Ento have been sold since the war started 29,000 tons of ergetic and intelligent efforts on the part of Can-Chicago, September 11.—Illinois Grain Dealers Asociation estimates Illinois corn crop at 315,000,000 countries at prices ranging from 2.35 to 2.40 cents, proportion of these articles should from henceforth f. o. b. New York. There is not, of course, a hand, be obtained at home. some profit in this business.

Savannah, September 11.—Turpentine nominal 45½

deplorable. It would inevitably subject the industrial try to severe attack and would stimulate unwise extractions and the severe attack and would stimulate unwise extractions. Interests of the Savannah, September 11.—Turpentine nominal 45½ try to severe attack and would summate a finite cents. No sales; receipts 171; shipments 1,039; stocks pansion of the industry with the result that in the pansion of the industry with the result that in the strengthening the belief that the anti-Coupon Legis-next period of reaction prices would go below a profit-lation is dead. Mr. Patterson takes a decided exable basis to the mills.

SHORTAGE OF FOOD AT TRIESTE.

## business. WESTERN CROP ESTIMATE.

none berta is as follows:

The United States is not doing any business with compons of the Hungarian loan of 1914, because this would involve a transaction with an enemy government.

India product last year was 4,160,800 bales of cotton on 24,595,000 acres of land, or an average production of ment.

In the trades in London where insurance against HON. W. L. McKENZIE KING DENIES REPORT. compared with 3.34 last year. Number of persons Baron Financial News Service that there is no four-seeking employment at labor bureaus actually has fallen off, but is still about double a year ago.

Baron Financial News Service that there is no four-seeking employment at labor bureaus actually has fallen off, but is still about double a year ago. labor disputes.

The Opportunity Now Exists for Manufacturers to Make up Deficiency In Exports

#### KNIT GOODS A FEATURE

The Most Important Item in the List of Articles from Austria in Silks, of Which \$224,608 Worth Was Imported in 1913-14—Wool Products Are Also

During the year ended March 31, 1914, Canada imported from Austria-Hungary goods to the value of \$1,787,473. Of this amount \$1,793,382 worth consist-ed of dutiable goods, the remaining \$184,091 worth of goods being admitted free of duty. Canada's exports to Austria-Hungary amounted in value to \$378,824. The total trade with Austria-Hungary for the same period amounted to \$2,166,297. This large trade can no longer be carried on. What hitherto was bought from Austria-Hungary must, therefore, new be bought elsewhere producer to make up the deficiency. Just what this ering the kinds of goods comprised in the lists of imports into Canada from Austria-Hungary.

### Kinds of Merchandise Imported.

The articles imported from Austria-Hungary are very much of the same nature as the articles imported from Germany into Canada, except that in the case of the former, foodstuffs and raw materials form a large proportion than is the case ith the imports from Germany. Breadstuffs imported into Canada from Germany amounted to a value of only \$98,297; from Austria-Hungary, however, the imports of breadstuffs amounted to \$126,896 in value. Cotton Belt—Showers in Tennessee, No mois-ture elsewhere. Temperature 58 to 78. also imported from Austria-Hungary. Apart from this, however, Canada's purchases from Austriather states. Temperature 56 to 72.

American Northwest-Light to moderate rains in the most part of finished manufactured products.

The most important item in the list of imports from Austria-Hungary is silk fabrics, of \$224,608 worth was imported in 1913-14. Austria-Hungary has also been one of Canada's principal suppliers of tobacco pipes, of which she sent \$182,-776 worth in 1913-14. Out of a total import into Canada of a value of \$869,802, Austria-Hungary last year supplied Canadians with \$177,078 worth of lamps and lanterns, which is greater in amount than those ent from Germany duirng the same period. hops sent from Austria-Hungary to Canada last year were greater in value than those sent from any other country except the United States, and amounted to a value of \$93,117. Like Germany, Austria-Hungary also exports to Canada a considerable amount of

spot delivery from some mills. It is fully expected that within a week or two an active demand will develop, as jobbers have not purchased their normal fall supplies and retailers are not covered for a normal fall supplies and retailers are not covered for a normal fall supplies and retailers are quiet for the moment. Three styles proposed in from Manila, contained no burlaps, and shipments from Calcutta are still held up. There is a scarcity of burlaps in a scarcity of burlaps in a scarcity of burlaps inevitable, and it remains in a scarcity of burlaps inevitable, and it remains in a scarcity of burlaps inevitable, and it remains in a scarcity of burlaps inevitable, and it remains in the plant of Lindners, the low prices at which cotton goods can be sold prty.

The low prices at which cotton goods can be sold urty.

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The low prices at which cotton goods can

five-year contract with the United Profit Sharing

M. C. Patterson is a brother-in-law of Mr. Oscar Underwood, who introduced the Anti-Coupon Measure. ception to the inference that family ties could in any manner sway Mr. Underwood in the following

"If anyone thinks that a father, brother, sister or Rome, September 11.—Conditions in Trieste are re-ported serious, there being shortage of food and no wife can influence Mr. Underwood against his own judgment in matters of public duty, he argues himself totally ignorant of the character of the house

western crop estimates by the Winnipeg, September 11.—Crop estimates by the fair Grain Exchange for Manitoba, Saskatchewan and Alpapers. When it was introduced I did all I concluded to the papers. When it was defeated I concluded roving Wheat, 147,852,000 bushels; oats, 174,495,000; barfair ley, 25,143,250, and flax, 5,425,000.

85 pounds per acre.

