

CANADIAN FIRE RECORD

Fire at Halifax.—On the 9th instant a fire occurred in the garage of the Nova Scotia Motor Co. on Fenwick St. Loss about \$10,000. Children playing with matches stated to be responsible for fire.

Fire near Brockville.—On the 9th instant the substantially built (brick) Methodist Church at Jasper was struck by lightning and completely destroyed. Probably insured by the new Methodist Insurance plan with which all Methodist property in Canada is covered.

Fire at Niagara Falls, Ont.—By the fire which occurred on the 3rd instant in the large Hydro-Boarding house reported in our last issue as having a loss of \$10,000. We understand the loss was much greater and has since been settled for \$35,000.

Fire at Winnipeg.—On the 12th instant a fire occurred in the Commonwealth block. Loss about \$25,000.

Fire at St. Stephen, N.B.—On the 10th inst a fire destroyed the plant of the Mann Axle & Tool Company, entailing a loss estimated at \$100,000 with reported insurance of about \$50,000.

Fire near Iroquois Falls, Ont.—On the 12th inst. fifteen houses were destroyed by fire in the village of Wye. Cause stated to be bush fires.

Fire at New Glasgow, N.S.—By the fire which occurred on the 7th instant (reported in our last issue) destroying the plant of the Maritime Bridge

Company, the loss is estimated at \$125,000. The insurance on the plant totalled \$85,000. Mr. R. B. Stewart, manager of the company states that of this amount \$77,000 would apply to the loss sustained in the fire.

Fire at Moncton.—On the 11th instant the City Almshouse was completely destroyed by fire. Loss about \$10,000 fully covered.

Fire at Toronto.—On the 11th instant a fire broke out in the one storey garage at rear of 155 Delaware Ave., owned by L. G. Rundle. Loss estimated at \$20,000.

MAKING RISKS GOOD

There is a vast difference between selecting good risks and making risks good. The agent who is careful in selection and sends his companies none but desirable risks is held in high esteem by them because they make money on his business. But, from the standpoint of the public welfare, he is not in the same class as the agent who induces the owner of a bad risk to improve it until it is good. The agent who does engineering work may not be actuated by public spirit; he wants the business and takes that way of getting it. He may appeal only to the selfish interest of the assured and present to him only the possible saving in dollars and cents and not the greater safety of his employes or of the property of his neighbors. Whatever the motives, the agent who succeeds in getting risks improved is doing a service for the public.

Journal of Commerce.

KNOCKING AT THE DOOR

Opportunity is knocking at the Fire Insurance agent's door,—the majority of people are under-insured, construction is going ahead as rapidly as conditions will permit. The only thing the agent needs in order to share in this volume of business, is the representation of an up-to-date, service giving company.

The FIDELITY (FIRE) UNDERWRITERS is that Company. Mr. Agent. Write our Service Department for full particulars of the advantages of our Agency. Do not put it off. You are losing money with each minute of delay.

FIDELITY (FIRE) UNDERWRITERS OF NEW YORK.

HENRY EVANS, President.

Policies assumed half by the Fidelity-Phenix Fire Insurance Co. and half by the Continental Insurance Co. of New York.

FIRE **AUTOMOBILE** **PROFITS**
CANADIAN HEAD OFFICE: 17 ST. JOHN ST., MONTREAL. **W. E. BALDWIN, Manager**