

major suppliers of high rupturing capacity fuses and switchgear.

There is relatively little import activity at the distribution equipment end of the spectrum. Canadian firms, however, should find opportunities for consulting and service contracts with the SEBs, and for joint ven-

tures and technology licensing arrangements with local manufacturers.

*The foreign competition.* Table 4.1 also shows percentage shares of the three largest foreign-country suppliers for items of major interest. Annex IV includes information on foreign companies that have collaborative arrangements with Indian manufacturers.