

15.3 Market participants

All this sector is currently under private hands. The only exceptions are the private and intermediate services demanded by state-owned firms, which are not available to the public. At present, there are eight companies that have concessions for the provision of public services. These are:

- Compañía de Teléfonos de Chile (CTC, including CTC celular).
- Empresa Nacional de Telecomunicaciones (ENTEL).
- VTR (including CNT and TELECOY).
- Complejo Manufacturero de Equipos Telefónicos (CMET).
- Compañía Telefónica Manquehue (CTM).
- CID Comunicaciones (CIDCOM).
- Cooperativa Rural Eléctrica de Llanquihue (CRELL).
- TELECOM (ENTEL is a share owner).
- VTR Celular (VTR is a share owner).
- TELEX Chile (including CHILESAT and CHILEPAC).

The **Chilean Telephone Company** (CTC) was born as a modern company in 1927, when it was purchased by ITT. It functioned as a foreign-owned private entity until it was nationalized by the Chilean government in 1971. In 1974, Chile's Development Corporation (CORFO) acquired 89% of the shares of CTC. By 1986, CORFO had reduced its share to 49%, and in 1988 CTC became totally private.

CTC provides 95% of the national telephone service, including the basic urban telephone services. CTC owns approximately 95% of all telephone lines in Chile, and its principal business is to provide local telephone services. Domestic long distance services are provided between Santiago and Valparaíso-Viña del Mar through a microwave radio-link. Additionally, CTC operates a cellular telephone network in those areas, and provides international long distance services through rented circuits.

CTC has designed a medium-term development plan whose aim is to satisfy fully the existing demand for basic telephone services, improving their quality and reliability. The main goals of this