

**CHART 3.2  
PROGRAM FOR  
EXPORT MARKET  
DEVELOPMENT**

(Government-Planned)						
Year	Number of proposals received	Number of projects approved	Number of companies assisted	Budget approved (\$millions)	Expenditures (\$ millions)	Sales (\$mil- lions)
1981-82	811	299	1 652	8.6	8.8	350
1982-83	1 012	308	1 508	10.6	9.5	600
1983-84	1 073	341	1 894	12.7	13.1	623
1984-85	1 148	448	1 750	15.5	14.7	728
1985-86	1 033	385	1 613	15.7	15.5	763
1986-87	1 219	323	1 403	12.5	12.7	444
1987-88	1 576	297	1 539	11.6	12.2	500
1988-89	1 464	297	1 575	14.7	13.9	800
1989-90*	1 620	331	1 600	18.2	18.2	900
(Industry-Initiated)						
Year	Number of applications received	Number of applications approved	Amounted approved (\$thous- sands)	Expen- ditures (\$thous- ands)	Sales (\$ mil- lions)	
1980-81	3 324	2 498	21 853	9 130		
1981-82	4 200	3 064	30 929	17 792		
1982-83	5 538	3 998	41 111	20 874		
1983-84	5 618	4 105	42 054	26 975		
1984-85	6 235	4 543	66 781	32 865		353
1985-86	5 363	3 664	36 260	33 706		583
1986-87	4 426	2 992	29 432	24 016		572
1987-88	3 997	2 738	22 258	18 818		1 065
1988-89	4 193	3 068	23 062	17 163		1 051
1989-90*	4 492	3 190	23 321	15 000		1 300

\* Preliminary