

REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :340-AMMAN

011-OIL & GAS EQUIPMENT, SERVICES
JORDAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

IMPLEMENTATION OF PCIAC/NRA TECHNICAL SERVICES AGREEMENT FOR EXPLORATION, SEISMIC AND TECHNICAL EXPERTISE IN LOCAL HYDROCARBON DEVELOPMENT. PERMANENT CDN PRESENCE FOR MINIMUM TWO YEAR PERIOD IN LOCAL OIL AND GAS DEVELOPMENT. ADDITIONAL PRIVATE SECTOR ACTIVITY IS HIGHLY LIKELY.

FINALIZATION OF ASSESSMENT OF NATURAL GAS RESERVES RECENTLY DISCOVERED IN THE KINGDOM NEAR IRAQI BORDER. POTENTIAL CDN PARTICIPATION IN DEVELOPING OF JORDANIAN GAS DEPOSIT IF FINANCING PACKAGE CAN BE PUT IN PLACE.

FINALIZATION OF POTENTIAL CDN PARTICIPATION IN THE ANALYSIS OF JORDANIAN OIL SHALE AND TAR SAND DEPOSITS IN ORDER TO EVALUATE POTENTIAL AS INDEGENOUS HYDROCARBON FUELS. PARTICIPATION BY CDN CONSULTANTS IN THE INITIAL ASSESSMENT OF SHALE AND TAR SANDS RESERVES.

PURSUIT OF POTENTIAL IMPLEMENTATION OF SHALE OIL AND TAR SANDS FACILITIES FOR EXTRACTION OF OIL AND/OR UTILIZATION AS FUEL FEED-STOCK. AWARD OF CONTRACTS TO CDN FIRMS FOR DEVELOPMENT OF SULTANI SHALE AND WADI ISAAL TAR SANDS DEPOSITS.

PURSUIT OF CDN PARTICIPATION IN ENGINEERING, PROCUREMENT AND CONTRACTING FOR DEVELOPMENT OF RISHA GAS FIELDS. AWARD CONTRACT TO CDN FIRMS FOR ENGINEERING AND EQUIP PROCUREMENT ASSOCIATED WITH RISHA DEVELOPMENT.

PURSUIT OF POTENTIAL CDN PARTICIPATION IN LONG TERM PIPE-LINE AND STORAGE FACILITIES TO BE REQUIRED BY JORDAN FOR PETROLEUM AND NATURAL GAS. ENSURE CDN PARTICIPATION IN FINANCING AND PROCUREMENT REQUIREMENTS FOR NATURAL OIL AND GAS PIPELINE PROJECTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 VISIT TO NATIONAL PETROLEUM SHOW IN CALGARY BY JORDANIAN MINISTER OF ENERGY AND PARTY OF THREE TECHNICAL EXPERTS, JUNE 1988.

TRIP GENERATED SUBSTANTIAL INTEREST BY CDN PRIVATE SECTOR IN OIL EXPLORATION CONCESSIONS IN JORDAN; PCIAC TECH ASSISTANCE PROG. EXTENDED THROUGH '89 WITH ADDITIONAL \$13 MILL COMMITTED. GOOD PROSPECTS FOR NOVACORP IN GAS PIPELINE STUDY; WESTBURNE

QUARTER: 2 Support for efforts of Westburne Drilling Cda Ltd. in contract extension in Jordan for oil-well rig.

Award of contract by AMOCO to Westburne for Cdn \$2 mill drilling program (upto six months); rig seconded to Amoco by Jordan Natural Resources Authority (NRA).

QUARTER: 3 Extension of PCIAC/NRA Cooperative Hydrocarbon Exploration Project by Canadian \$13 million to allow work to continue up to March 1990.

Seismic acquisition program will continue in new areas of Jordan identified by NRA. Technical training and technology transfer projects will be added to program as part of 1989-90 work commitments by PCIAC.

QUARTER: 4 -----