

REPORT 4  
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 303-NAIROBI

011-OIL & GAS EQUIPMENT, SERVICES  
KENYA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

SEVERAL COMPANIES RECOMMENDED TO NOCK IN CONNECTION WITH WORLD BANK FINANCED TECHNICAL ASSISTANCE CREDIT.

TENDERS ARE OUT - OR SOON WILL BE - FOR DRILLING OF EXPLORATORY WELLS IN BLOCKS 9 & 10 (AND ALSO FOR GEOTHERMAL DRILLING IN EBURRU AREA).

WHITE PRODUCTS FACILITY PIPELINE - MOMBASA.

KEEP AU FAIT WITH DEVELOPMENT IN EXPLORATION SECTOR AND PLANS FOR EXTENSION OF PETROLEUM PRODUCTS PIPELINE AND REHABILITATION OF MOMBASA, REFINERY.

HAVE ONE CANADIAN COMPANY SELECTED TO PARTICIPATE IN PROJECT.

CDN COMPANY EXPECTED TO WIN AT LEAST ONE CONTRACT.

TO ASSIST CDN COMPANY TO ACQUIRE CONTRACT.

ALERT CDN COMPANIES TO PROJECT OPPORTUNITIES AND PROVIDE MARKET ASSISTANCE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 NO NEW DEVELOPMENTS.

QUARTER: 3 1. WEST KENYA PIPELINE EXTENSION TO ELDORET.  
2. WHITE PRODUCTS PIPELINE.

QUARTER: 4 -----

SUPPORTED LAVALIN IN BOTH CASES IN MTQS WITH KENYAN OFFICIALS. EDC FINANCING INTEREST INDICATED.