

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the January - March 1995 period fifteen posts reported the following business activity:

- 77 EXPORT SALES WORTH \$636.6 MILLION
- 34 NEW BUYING CONNECTIONS / 20 AGENCY AGREEMENTS
- 11 NEW JOINT VENTURES WORTH \$75.65 MILLION
- 4 CANADIAN INVESTMENT IN TERRITORY WORTH \$116.14 MILLION
- 7 TECHNOLOGY TRANSFERS WORTH \$5.4 MILLION

HIGHLIGHTS:

- \$75 Million - Canadian investment in bajasse plant (Sao Paulo)
- \$12 Million - Sale of consulting engineering (Santiago)
- \$8 Million - Sale of egg-carton (paper) machine (Sao Paulo)
- \$5 Million - New joint venture in pelletizing systems (Buenos Aires)
- \$4 Million - Sale of sub stations (Bridgetown)
- \$3.5 Million - Sale of education (San Jose)

KEY STATISTICS: for the fifteen posts reporting workload information

Missions Reporting To

		LGT
No. Trade Enquiries	Cdn	13727
	Local	9750
No. Investment Enquiries	Cdn	247
	Local	148
No. Business Visitors	Cdn Pr / Pub	4263 / 595
	Local Pr / Pub	4407 / 471