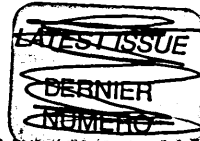




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# Opportunities for wireless tech in Thailand Wiring the Tiger



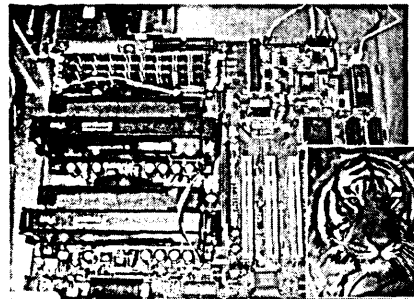
Dept. of Foreign Affairs  
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**T**hailand's recovering economy means business for Canadian firms. That was the message echoed by both Thai and Canadian delegates at a conference in Ottawa in September.

Presenters at Wiring the Tiger, an event organized by the Department of Foreign Affairs and International Trade (DFAIT) with support from



Industry Canada, had good news for Canadian high-tech companies. Pascale Prud'homme, Head of the E-commerce & Telecommunications

Group of Tilleke & Gibbins, a Bangkok law firm, told the crowd that Thailand must comply with a World Trade Organization requirement to deregulate its telecommunications sector by 2006. "The deregulation of the telecommunications and Internet sectors will create more opportunities for Canadian high tech," Prud'homme said.

Tyson Macaulay, Director of Public Key Infrastructure Solutions, of Jawz Inc. and David P. Kennedy of Alcatel — both located in Ottawa and doing business in Thailand — reiterated that the strongest opportunities in the Thai high-tech sector lie in wireless communications technologies and in the field of Internet Service Providers (ISPs).

Macaulay told those in attendance to take time to develop business relationships in Thailand. "You have to know someone who understands the

*Continued on page 13 - Wiring*

## Chamber offers connections

# Canada-Denmark

*The Danish Canadian Chamber of Commerce (DCCC) is a non-profit organization serving the Danish-Canadian business communities and helping them to make profitable links with each other and to take advantage of opportunities in each country.*

Founded in 1992, the Chamber aims specifically to:

- help promote business relations between Denmark and Canada.
- be an advisory and consultative body available to Canadian and Danish government representatives; and
- sponsor meetings on subjects of interest to its members, as well as other functions that will promote goodwill and harmony in Danish-Canadian relations.

*Continued on page 2 - Canada-Denmark*

# canadexpo

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**FOCUS ON ITALY**  
(See supplement inside.)