

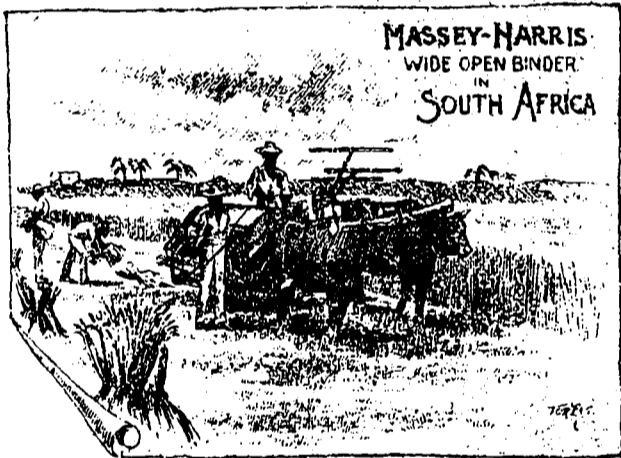
# Massey-Harris Wide-Open Binder.



A GROUP OF WIDE-CUT MASSEY-HARRIS BINDERS AT WORK ON A PRAIRIE FARM, MANITOBA.

In these days it is not sufficient for a manufacturer to broadly state that his machine is "the best," and to illuminate his catalogue with pretty pictures of "the best" binder, without giving definite and conclusive reasons showing wherein his machine excels. Simple assertions as to superiority do not count for much unless backed up by practical and logical indications of genuine merit. The farmers of to-day are abreast of the times; they are wide awake to their interests; they now use implements so largely that they know what is and what is not an improvement in appliances calculated to lessen their labors, and they are quick to discern where real advance is made by the inventor of farm machinery.

In our catalogue (sent on application) descriptive of the **Massey-Harris Wide-Open Binder** we have endeavored to present some reasons which justify us in asserting that it is the best Self-Binder in the world in every sense of the word, and further, that it has many invaluable features to be found on no other machine, which we were the first to



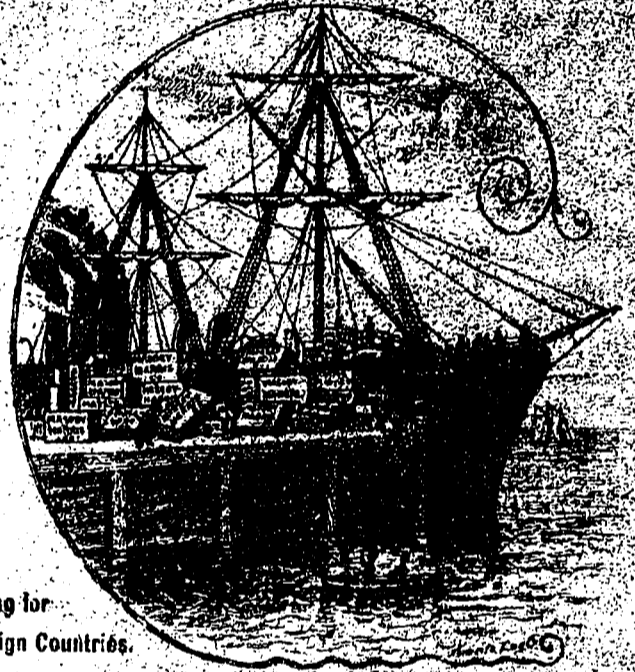
MASSEY-HARRIS WIDE OPEN BINDER IN SOUTH AFRICA

introduce and perfect; the patents for which are owned and controlled by us in all countries, and therefore cannot be used by any other makers.

The immense and constantly increasing popularity of our Wide-Open Binder is no mean testimony to its worth. Its principle is right and it is just what was wanted; consequently, as soon as it was offered for sale there was universal demand for it. Though it was only perfected in the harvest of 1891, there were **12,000** used in the grain fields of the world during the season just passed. It has been used in every kind and condition of crop in all grain-growing countries, and has never failed to do all we have claimed for it. Its record has been simply marvellous. Immediately recognizing its peculiar advantages over any other machine previously brought out, farmers and agents the world over have been enthusiastic in their praise of its admirable construction and unexcelled field work.

It is an old saying, and not the least true, that imitation is the sincerest flattery. In this case, six or eight harvesting machine manufacturers in England and the United States have added testimony to the worth of the product of our brains and money. But few people, however, know the amount of both time and money that has been expended by our large staff of inventors in bringing

now celebrated **Massey-Harris Wide-Open Binder** to its present perfect state. None better realize the value of our machine than our rivals, and their anxiety over our achievements and general advancement is indicated by their efforts to reproduce our ideas, to-day no less than five or six of our largest United States competitors to say nothing of several British makers, have each one of our



Loading for Foreign Countries.

Open Binders set up in their experimental rooms. One manufacturer thought to profit himself largely by our achievements, but thanks to foreign patent laws he now has an experience which cost him seven thousands of dollars—an experience which other makers may well heed. Our devices are fully protected by Letters Patent in all countries. These would-be copyists beware!

It is quite plain that the advent of the **Massey-Harris Binder** in foreign countries has created no small stir amongst dealers and manufacturers who previously controlled that trade, and they now fully realize it has come to stay. They find that the "Canadian" "David" is no match for their boasted "Goliaths"—that our Wide-Open Binder is master of the situation. It is in every way a triumph.



Massey-Harris Co., Ltd. (Incorporated in England)