



## Evidences of Sincerity

**I**f you had your choice of two beautiful vases, the one factory-made, stiffly and coldly correct; the other a hand-made vase, but making visible in its every graceful line the soul of an artist-craftsman, which would you select? We are very sure you would be charmed by the *sincerity and personality* of the skilled craftsman's handiwork. When you select your piano, remember it will be for a lifetime. Put your faith in a player-piano that is the personal achievement of a recognized genius in the art of tone-production.

Each individual Martin-Orme Player is the personal pride and enthusiasm of a master-artist-craftsman to whom anything short of the highest ideals in player-piano building would be unthinkable. Every Martin-Orme Player is made in sincerity *under the personal supervision* of Owain Martin, the creator of many innovations which have since become "standard" in high-class piano construction. We invite your critical inspection of these famous instruments in our warehouses.

**The Martin-Orme Piano Co. Ltd.**  
OTTAWA

(The above is a sample of Martin-Orme publicity now appearing in many Canadian cities—our dealer's name being featured in each case. Correspondence solicited from dealers in open territory).