

THE VALUE OF EXPERIENCE

THERE is nothing that counts for so much as experience. It is universally acknowledged that experience is the greatest teacher. The man who can speak from experience is always accorded the last word, for he can speak with authority. Mr. J. H. Ashwell, of Chilliwack, has had twenty years' experience as a policyholder in The Mutual Life of Canada, and has now a paid-up policy for an amount equal to about three times what he has paid in premiums, and on which he will receive cash dividends for life. Mr. Ashwell was not asked for an opinion about his policy, but voluntarily writes a letter, which reads as follows:

R. L. Drury, Esq., Victoria, B. C.

Dear Sir:—

I am pleased to recommend The Mutual Life Assurance Company of Canada, realizing that in every way it is one of the best of our Canadian Companies, my only regret being that I did not take out a larger policy.

(Signed) Yours respectfully, J. H. ASHWELL.

We have many similar letters. Before insuring elsewhere don't fail to see the rates and plans of The Mutual Life of Canada. R. L. DRURY, Manager; FRED M. MCGREGOR, Special Agent. OFFICES 918 GOVERNMENT STREET.

1914

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